

ROLLING PRICE REVIEWS PAT MCCAFFERTY MANAGING DIRECTOR, YARRA VALLEY WATER NOVEMBER 2015

PRICE SETTING TODAY



- Customer engagement
- Transparency Intergenerational equity

Cost-reflective prices Aligned to policy



- Open process New ideas and innovation



WATER UTILTY



Independence Rigorous planning process



POSSIBILITIES

Deeper customer engagement

Corporate Plan & price submission aligned

More productive & innovative industry

'Deeper Dive' on regulatory issues

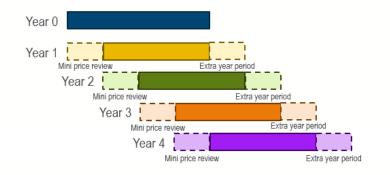
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THE CONCEPT: ROLLING PRICE REVIEWS **Current framework** -3 0 5 Years Pre-work period 5-year price determination **Rolling Price Determination framework** Year 0 Year 1 Extra year period Mini price review Year 2 Mini price review Extra year period Year 3 Extra year period Mini price review Year 4 4 Mini price review Extra year period

FEATURES OF ROLLING PRICE REVIEWS

- Aligned water utility corporate plan
- Every year is a benchmark year
- Can be applied to different pricing methodologies
- Key inputs updated annually





ROLLING PRICE REVIEW BENEFITS

CUSTOMER

- Deeper customer engagement
- Increased certainty
- Reduced price fluctuations
- Lower bills



- Deep Dive on regulatory issues
- Earned autonomy enabler



- Flexible policy development timetable
- Mini price reviews
- Productivity gains captured for 5 years
- Cost of capital updated annually

WATER UTILTY

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- Streamlined business planning & resourcing
- Strengthened engagement and planning competencies
- Actual costs focus
- Smoothing cost fluctuation



